



VS&B CONTAINERS GROUP

Role: Sales, VS&B Containers

Location: Kochi, Kerala

Level: Associate Manager

Job Description:

- Grow and manage VS&B's **Domestic Container Leasing business** across Kochi and nearby regions.
- Identify prospects, strengthen existing accounts and drive consistent revenue.
- Conduct market visits to track opportunities & competitor activity.
- Coordinate seamlessly with VS&B regional teams and divisions to ensure smooth deal execution.
- Maintain accurate sales reports and performance tracking.

Essential Skills:

- ✓ Self-motivated and strong team player
- ✓ Ability to understand priorities and work towards deadlines
- ✓ Problem solving attitude
- ✓ Experienced in using operations systems
- ✓ Comfortable with using Excel and other MS Office tools
- ✓ Proficient in written and spoken English
- ✓ Fluency in regional/ local languages

Experience and Other Requirements:

- **Sales experience:** Minimum of 5-6 years in Freight forwarding/ Logistics/ Shipping trade with a wide clientele reach.
- **Qualification:** Graduate. Additional sales and marketing-related courses would be an advantage.
- Willingness to travel.

If you are interested in this role and meet the required criteria, please email your CV to jobs@vsnb.com.

Visit www.vsnb.com for more information.