VS&B CONTAINERS GROUP

Role: **Sales, VS&B Containers**
Location: **Pune, Maharashtra**
Level: **Executive/ Sr. Executive**

Work Model: **Work from Home – Year 1**
Proposed Office: **Year 2, subject to business growth**

Job Description:

- Grow and manage VS&B's **Domestic Container Leasing and Trading business** across Pune and nearby regions.
- Identify prospects, strengthen existing accounts and **drive consistent revenue**.
- **Conduct market visits** to track opportunities & competitor activity.
- **Coordinate seamlessly** with VS&B regional teams and divisions to ensure smooth deal execution.
- Maintain **accurate sales reports** and performance tracking.

Essential Skills:

- ✓ Self-motivated and strong team player
- ✓ Ability to understand priorities and work towards deadlines
- ✓ Problem solving attitude
- ✓ Experienced in using operations systems
- ✓ Comfortable with using Excel and other MS Office tools
- ✓ Proficient in written and spoken English
- ✓ Fluency in regional/ local languages

Experience and Other Requirements:

- **Sales experience:** Minimum of 2-3 years in Freight forwarding/ Logistics/ Shipping trade with a wide clientele reach.
- **Qualification:** Graduate. Additional sales and marketing-related courses would be an advantage.
- Willingness to travel.

If you are interested in this role and meet the required criteria, please email your CV to jobs@vsnb.com.

Visit www.vsnb.com for more information.

30 YEARS